

Message Text

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46

ACTION EUR-12

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R 031340Z JUN 75
FM AMCONSUL ZAGREB
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E.O. 11652: N/A

TAGS: BEXP, YO, GR, IT

SUBJECT: PORT EQUIPMENT TRADE MISSION

REF: A) BELGRADE 2351; B) STATE A-2756

1. POST RESEARCH AND CALLS UPON KEY GOVERNMENT AND BUSINESS FIGURES HAS REVEALED SIGNIFICANT YUGOSLAV INTEREST IN SUBJECT TRADE MISSION. YUGOSLAV PORTS, WHICH SERVE DOMESTIC NEEDS AND ALSO ACT AS TRANSIT CENTERS FOR CENTRAL EUROPE, ARE IN THE MIDST OF PLANNING MAJOR EXPANSIONS. YUGOSLAVIA ALSO HAS IMPORTANT SHIPBUILDING INDUSTRY, AND MISSION COULD USEFULLY INCLUDE FIRMS OFFERING EQUIPMENT IN THIS FIELD. IN GENERAL, THE INTEREST OF YUGOSLAV PORTS IS DIRECTED TOWARD INTEGRATED FREIGHT HANDLING SYSTEMS, INCLUDING CONTAINER TERMINALS AND BULK CARGO SYSTEMS. HOWEVER, MOST CONTACTS THOUGHT HIGHLY SOPHISTICATED COMPUTER OPERATED EQUIPMENT IS BEYOND YUGOSLAV NEEDS AT PRESENT.

2. FOLLOWING PRODUCTS APPEAR TO HAVE BEST POTENTIAL IN YUGOSLAVIA:

PORTS: CONTAINER TERMINAL EQUIPMENT, INCLUDING CONTAINER BRIDGES OF UP TO 40-TON CAPACITY; HEAVY DUTY CONVEYERS FOR TRANSPORTING BULK CARGO; REFRIGERATOR WAREHOUSE EQUIPMENT; ROLL-
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ON ROLL-OFF TERMINAL EQUIPMENT, CRUDE OIL UNLOADING FACILITIES;

CRANES, FORK LIFTS AND OTHER INDUSTRIAL TRUCKS AND MOVERS;
ENGINEERING AND PORT DESIGN SERVICES.

SHIPBUILDING AND REPAIR: STEEL PLATE AND FRAMES; PUMPS,
INCLUDING CENTRIFUGAL AND VACUUM; VALVES; AUXILIARY DIESEL
ENGINES; BEARINGS; ELECTRONIC EQUIPMENT, INCLUDING NAVIGATIONAL
AIDS; QUICK ERECT AND HYDRAULIC SCAFFOLDING; POWER PAINRAG#G*)7M8\$C_Z<W0>EP/C;1)JP")YK8@E_ECW6A#DA)R!V8@?F!
N@J776=D6G #W,(VQF #RE)PDMA,?QCJ!TAUC UFJ7G!0@_,\$Q#8*G(#0;G;\$!*K) L_FU4!6B/?"("
!H<Q0T9W-
;KMGM)ZM;LAFWR76G<15D,HPDR0S>GE-8
FH@D.F##PJE(FQY)R<7,7,F\$H&>I"?;SCPA;|N
G<125
EW@"
/T@;5
\$7P\$",F
KDW-')></YH(QW!MG\$# ,!Y
\$B@4<?*AR2A)))M4?(!HS?J(V68 I@C
_B.>BCL8BU:DAC@\$#@<K
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W6P.F!0H
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